

**C&S**

Chartered Accountants

## FIRM PROFILE

# Choudhary & Sharma Chartered Accountants

CFO-led advisory, RERA support, tax compliance and traditional CA practice for growing businesses.

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**Partner-led practice for promoter-driven businesses, MSMEs, manufacturing, project companies, real estate and India-focused global engagements.**

### Partners

CA. Dinesh Sharma | CA. Rinku Choudhary

### Office

608, Centura Square IT Park, Sector 27, Wagle Estate, Thane West, Maharashtra - 400604, India

MUMBAI | THANE | INDIA

Professional Profile

June 2026



# Firm Snapshot

A concise profile of our positioning, strengths and client focus.

<i>FIRM</i>	<i>PROFESSION</i>	<i>BASE</i>	<i>COVERAGE</i>
<b>Choudhary &amp; Sharma</b>	<b>Chartered Accountants</b>	<b>Thane, Mumbai Region</b>	<b>India &amp; Global Support</b>

Choudhary & Sharma, Chartered Accountants, is a partner-led CA firm based in Thane in the Mumbai Metropolitan Region. The firm combines CFO-level business advisory, RERA experience and traditional CA practice to support growing companies that need practical finance leadership, reliable compliance and structured reporting.

Our focus is to help businesses move beyond only periodic filings and build a stronger finance function: timely MIS, cash-flow visibility, working capital discipline, bank-ready documentation, statutory compliance and decision-support for promoters and management teams.

## Positioning Statement

CFO-led CA firm for promoter-driven manufacturing, project, MSME and growing companies - helping with compliance, controls, MIS, cash flow, bank finance and business decision support.

### What makes us different

- CA practice foundation plus CFO-side operating experience.
- RERA and traditional compliance strength under one firm profile.
- Partner attention on scope, reporting and client communication.
- Practical execution orientation, not only advisory notes.

### Ideal client profile

- Promoter-led MSMEs and growing companies.
- Manufacturing, engineering, project and EPC businesses.
- Real estate businesses requiring RERA and finance discipline.
- India-focused businesses and global clients needing outsourced support.

# Partner Profiles

A complementary partnership combining CFO experience, RERA focus and core CA practice execution.

## CA. Dinesh Sharma - Partner, CFO & Business Advisory

CA. Dinesh Sharma brings 10 years of experience across CA practice and industry leadership. He spent 5 years in a CA firm environment as a partner, where client relationships and practice delivery were built largely through referrals and professional trust. He then spent 5 years in manufacturing and project businesses as CFO, handling practical finance, reporting, cash flow, bank finance and business support responsibilities.

- Virtual CFO / CFO Office support for growing businesses.
- MIS, cash-flow forecasting, budget versus actual review and promoter dashboards.
- Manufacturing and project finance support including CMA data, projections and lender documentation.
- Working capital, debtors, creditors, cost control and internal finance discipline.
- Business advisory for promoter-led MSMEs and project-oriented businesses.

## CA. Rinku Choudhary - Partner, RERA & Traditional CA Practice

CA. Rinku Choudhary brings experience in RERA matters and traditional CA practice. Her work focus strengthens the firm on compliance execution, real estate regulatory support, accounting, taxation and statutory documentation for businesses that require dependable professional support.

- RERA advisory, registration support, project compliance tracking and related reporting.
- Traditional CA practice areas including tax, GST, TDS and accounting compliance.
- Support for audit readiness, statutory documentation and return filing processes.
- Compliance calendar management for small and mid-sized clients.
- Client coordination and practical follow-through on regulatory matters.

## Combined partner value

Together, the partners offer a blend of boardroom-style CFO thinking and hands-on CA compliance execution. This helps clients receive both advisory clarity and implementation discipline from one professional team.

# Our Service Philosophy

We aim to create a structured finance and compliance function for our clients.

Many growing businesses have accountants, consultants and compliance vendors, but still lack timely information for decisions. Our approach is to combine compliance, reporting, controls and business finance into a practical monthly rhythm.

## Compliance with context

We support statutory compliance while also helping management understand what the numbers mean for cash flow, risk and decision-making.

## Reports that drive action

MIS, dashboards and review points are designed for business use, not only for file maintenance or post-facto reporting.

## Controls before crisis

We help businesses identify weak spots in debtors, creditors, purchases, inventory, payments and documentation before they become costly problems.

## Partner-led clarity

Scopes, deliverables, review frequency and responsibilities are kept clear so that clients know what will be delivered and when.

Client situation	How we support
Business is growing but reporting is delayed	Monthly MIS, review calendar, key ratios, cash-flow forecast and promoter dashboard.
Bank finance or project funding is needed	Projected financials, CMA data, DSCR, project cost statement and lender-ready documentation.
Compliance is scattered across teams	Compliance calendar, GST/TDS/ROC status, documentation and monthly follow-up mechanism.
Real estate project requires RERA support	RERA registration, updates, project compliance tracking and certificate/reporting support.
Promoter wants stronger control	Process review, SOPs, approval controls, working capital discipline and audit-readiness support.

# Core Services - CFO Office & Business Finance

For businesses that need senior finance support without building a full in-house finance leadership team.

## Virtual CFO / CFO Office

- Monthly MIS and management reporting.
- Cash-flow forecast and working capital review.
- Debtor-creditor ageing and collection focus.
- Budget versus actual review and variance notes.
- Partner-level monthly review with promoters or management.

## Manufacturing Finance Support

- Inventory, purchase, sales and production finance controls.
- Cost visibility and profitability review.
- GST input control and reconciliation discipline.
- Bank stock statement and working capital reporting support.
- Process documentation for finance and operations interface.

## Project Finance & Bank Documentation

- CMA data, projected financials and assumptions.
- DSCR, debt servicing and cash-flow support schedules.
- Project cost statements and funding structure support.
- Lender presentation material and document checklists.
- Post-sanction reporting and covenant monitoring support.

## Internal Controls & SOPs

- Purchase, sales, inventory, payment and receivable SOPs.
- Maker-checker and approval controls.
- Audit-readiness schedules and documentation files.
- Exception reporting for delayed entries or mismatches.
- Compliance-linked controls for GST, TDS and statutory filings.

## Recommended entry engagement - CFO Health Check

A focused diagnostic review to identify finance, reporting, compliance and cash-flow gaps. The output can include top risk areas, MIS gaps, compliance observations, working capital issues and an implementation roadmap. This can be used as a first step before a monthly retainer or project-specific assignment.

# Core Services - RERA, Tax, Compliance & Accounting

Reliable professional support for recurring statutory and regulatory responsibilities.

## RERA Advisory & Compliance

- RERA registration and project update support.
- RERA certificates, documentation and reporting coordination.
- Real estate project accounting and compliance tracking.
- Developer, promoter and agent compliance support.
- Project-wise finance visibility and document discipline.

## Taxation & Direct Tax Support

- Income tax return and computation support.
- Tax audit preparation and related documentation.
- Advance tax, TDS/TCS and advisory within applicable law.
- Notice response support and assessment coordination.
- Tax compliance calendar and client reminders.

## GST & Indirect Tax Compliance

- GST return filing and reconciliation support.
- Input tax credit review and mismatch follow-up.
- E-invoicing and e-way bill process support where applicable.
- GST notices and documentation support.
- Monthly GST control dashboard for businesses.

## Accounting, Bookkeeping & Outsourcing

- Bookkeeping and account finalisation support.
- Bank, vendor, customer and ledger reconciliations.
- Month-end close and management schedules.
- Accounts payable and receivable process support.
- Outsourced finance support for domestic and global clients.

## Company / LLP / ROC support

We can coordinate and support statutory records, annual filing, accounting documentation and compliance follow-up for companies, LLPs and business entities as per agreed scope and applicable professional requirements.

## Sector Focus

Our service design is most relevant for businesses where finance discipline affects growth, funding and compliance outcomes.

Sector	Typical support areas
Manufacturing & Engineering	MIS, working capital, inventory controls, GST input checks, cost visibility, bank reporting and finance dashboards.
Project / EPC / Infrastructure Vendors	Project-wise profitability, cash-flow tracking, billing milestones, bank documentation, creditor/debtor control and funding support.
Real Estate & RERA	RERA support, project accounting, certificate coordination, project-cost documentation, collections and compliance tracking.
MSMEs & Promoter-led Businesses	Virtual CFO support, compliance calendar, accounting cleanup, decision-ready reporting and internal controls.
Startups & Growth Companies	Accounting, tax, investor-ready reporting, monthly dashboards, compliance hygiene and finance process setup.
NRI / Foreign-owned India Entities	India accounting, tax and compliance support, management reporting and outsourced finance coordination.

### Geographic orientation

The firm is based in Thane, Maharashtra, within the Mumbai Metropolitan Region. We are open to clients across India and to global clients where the requirement is India-focused, outsourced finance support, or collaboration with appropriate local professionals in other jurisdictions.

We prefer working with clients where professional advice can be converted into measurable operating discipline: better reporting, clearer responsibilities, timely compliance and improved visibility for management.

# Engagement Approach

A structured workflow designed for clarity, accountability and repeatable reporting.

Step	What happens
1. Understand	Discuss business model, current pain points, existing finance team, compliance status and expected outcomes.
2. Diagnose	Review accounts, compliance calendar, MIS, working capital, bank documents, RERA status or process gaps as applicable.
3. Scope	Agree deliverables, timelines, data requirements, responsibilities, review frequency and fee structure.
4. Implement	Set reporting formats, compliance trackers, SOPs, reconciliations, schedules and review routines.
5. Review	Conduct periodic partner-level reviews, track action points and improve the process over time.

## Typical engagement modes

- One-time diagnostic or CFO Health Check.
- Monthly CFO Office / compliance retainer.
- Project-specific assignment for funding, RERA or process review.
- Outsourced accounting and reporting support.

## Client responsibilities

- Provide accurate data and timely documents.
- Nominate internal points of contact.
- Review and approve outputs on agreed timelines.
- Implement recommended process actions where accepted.

## Professional clarity

Every engagement is accepted only after understanding the scope, independence and conflict considerations, statutory requirements, timelines, records available and responsibilities of both sides.

# Indicative Assignments

Examples of how clients can engage us. Final scope and fees depend on facts, volume and complexity.

## CFO Health Check

- Finance process review.
- MIS and cash-flow gap analysis.
- GST/TDS/ROC high-level compliance review.
- Debtor-creditor ageing review.
- Top risk points and action roadmap.

## Monthly CFO Office

- Monthly MIS and management dashboard.
- Working capital and cash-flow review.
- Compliance status dashboard.
- Bank reporting and document support.
- Partner-level review meeting.

## RERA Compliance Support

- RERA registration and ongoing updates.
- Project documentation and reporting assistance.
- RERA certificates and compliance coordination.
- Project-wise accounting and cost tracking support.
- Real estate compliance follow-up calendar.

## Project Finance Readiness

- Projected financial statements and assumptions.
- CMA data and DSCR schedules.
- Project cost and means-of-finance support.
- Lender presentation and document checklist.
- Post-sanction reporting support.

## Accounting & Compliance Retainer

- Bookkeeping and reconciliations.
- GST, TDS and recurring filing support.
- Monthly compliance tracker.
- Accounts finalisation support.
- Audit-readiness schedules.

## India Desk / Global Support

- India accounting and reporting for foreign-owned entities.
- NRI and cross-border business support coordination.
- Outsourced bookkeeping and month-end close support.
- Management reporting for overseas stakeholders.
- Collaboration with local foreign professionals where required.



# Why Work With Choudhary & Sharma

A practical partner-led CA firm for businesses that want dependable compliance and finance leadership.

## CFO perspective

CA. Dinesh Sharma has worked as CFO in manufacturing and project businesses, giving the firm practical insight into cash flow, banks, operations and promoter expectations.

## RERA and traditional CA strength

CA. Rinku Choudhary strengthens the firm with experience in RERA and traditional CA practice, including regulatory follow-through and compliance execution.

## Partner involvement

Clients receive direct partner attention on important reviews, scope clarity, reporting priorities and professional judgement areas.

## Implementation mindset

We focus on formats, calendars, controls and action points that can actually be used by business teams each month.

## MSME and promoter focus

Our services are suited to owner-managed businesses that need structured finance support but may not yet require a full-scale in-house CFO team.

## India plus global orientation

Based in the Mumbai region, we support Indian clients and India-focused global requirements with appropriate scope and professional coordination.

## Professional note

This firm profile is for professional introduction and general information only. It does not constitute a tax opinion, legal opinion, guarantee of outcome or solicitation inconsistent with applicable professional standards. Services are subject to independence, conflict checks, applicable law, ICAI requirements and mutually agreed scope.



## Contact Details

For professional discussions, referrals, proposals and engagement scoping.

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### How to engage

Share the business background, entity type, current finance/compliance challenges and expected support area. We will understand the scope, documents available, timelines and professional requirements before issuing an engagement proposal.

#### Discussion areas

- CFO Office / Virtual CFO
- Project finance support
- RERA advisory and compliance
- GST, TDS, tax and accounting
- India Desk / outsourced finance

#### Best suited for

- Manufacturing and project businesses
- Real estate and RERA entities
- MSMEs and promoter-led companies
- Startups and growth businesses
- NRI / foreign-owned India entities

## Choudhary & Sharma, Chartered Accountants

Partner-led finance, tax, RERA and compliance support for growing businesses.